

Message Text

UNCLASSIFIED

PAGE 01 GOTEBO 00217 311403Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----129697 312322Z /65

R 311310Z AUG 77
FM AMCONSUL GOTEBO
TO USDOC WASHDC
INFO SECSTATE WASHDC 320
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY STOCKHOLM POUCH

UNCLAS GOTEBO 0217

E.O. 11652: N/A
TAGS: BTIO, SW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/02/P0119
2. 083077
3. JPOWENS
4. 401 SWEDEN
5. AID
- 6A. REPLY TO --
- 6B. HANS PETTERSSON
- 6C. INGENJORSFIRMAN R. OHRNELL AB
BOX 453

S-651 07 KARLSTAD, SWEDEN

7. CABLE OEHRNELLS; TELEX: 66047; TEL: 054/18 72 80

8. --

9. 114 9A. EXCLUSIVE AGENCIES SWEDEN

10. DESCRIPTION

35361XX-0000 ALL TYPES OF HOISTS, INCLUDING CHAIN AND WIRE ROPE,
MANUAL, ELECTRIC, AND AIR. PARTS AND ATTACHMENTS.

353621X-0000 ALL TYPES OVERHEAD TRAVELING CRANES, EXCEPT HAND
POWER. INCLUDED, INGOT STRIPPING CRANES.

3536241-0000 AUTOMATIC STACKING MACHINES.

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3536252-0000 POWERED MONORAIL SYSTEMS.

3536255-0000 PARTS AND ATTACHMENTS FOR OVERHEAD TRAVELING CRANES
AND MONORAIL SYSTEMS.

3536257-0000 PARTS AND ATTACHMENTS FOR AUTOMATIC STACKING MACHINES.

HVILANS MEK. VERKSTADS AB, MANUFACTURER OF CRANES AND HOIST WITH
600 EMPLOYEES AND ANNUAL SALES OF 120 MILLION KR WAS RECENTLY

TAKEN OVER BY ASEA AND THE CRANE AND HOIST MANUFACTURE WILL BE DIS-
CONTINUED. OHRNELL COORDINATES THE EFFORTS OF HVILANS' SWEDISH
DISTRIBUTORS TO LOCATE AN IDENTICAL AND EXPANDED LINE TO MARKET
UNDER EXCLUSIVE AGENCY AGREEMENT. POTENTIAL IS INDICATED BY THE
FACT THAT HVILAN HELD 30 PERCENT OF THE SWEDISH MARKET. WITHIN
THE GROUP ARE SERVICING AND STRUCTURE BUILDING FACILITIES AS
WELL AS AGENCY BUSINESS EXPERIENCE. THIS IS CONSIDERED AN EXCELLENT
OPPORTUNITY TO ENTER THE SWEDISH MARKET THROUGH A READY
ORGANIZATION WITH FULLY ESTABLISHED INDUSTRY CONTACTS.

OHRNELL WAS ESTABLISHED IN 1967, EMPLOYS 25, AND REPORTS ANNUAL
SALES OF 8 MILLION KR. RELIABLE LOCAL CREDIT SOURCE SAYS OBLIGA-
TIONS MET PROMPTLY AND RECOMMENDS BUSINESS RELATIONS.
OWENS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 31-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977GOTEB000217
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770315-0814
Format: TEL
From: GOTEBORG
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977085/aaaaadhs.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cd118b58-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 16-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1564540
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BTIO, SW
To: COM
Type: TE
vdkgvwkey: odbs://SAS/SAS.dbo.SAS_Docs/cd118b58-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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22 May 2009
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